



Instant Quote Webinar

Co-Hosted by: Braishfield and USLI

We are SUPER PUMPED that you are here!!

Agenda

- ☐ Who is USLI?
- □ What is Instant Quote?
- Benefits to you
- Demonstration
- What to expect after the call
- Web chat feature
- Questions and answers



About USLI

- Braishfield is excited to be offering our Partner Agents direct access and expedited service to USLI for all your quoting needs.
- □ USLI is an of A++ rated Berkshire Hathaway company that supports its products with financial strength and stability
- □ They are an industry leader who specializes in underwriting low premium, low hazard specialty insurance products and wants to be your go-to-company for small businesses.



Who is USLI



- ☐ USLI is committed to making a difference through our well-designed products delivered to you with unparalleled speed, service and support.
- We are passionate about our service reputation and how it reflects on you.
- ☐ Multi-platform delivery (phone, web, email)



















What Is Instant Phone Quote?

- □ The quickest way to get a quote available!
 □ When you dial 888-845-1729 you will be connected to one our 60+ underwriters who are ready to assist you
- We will then ask the key rating information to generate a premium
- □ The underwriter will email that quote directly to you along with a pre-filled application ready for the applicant to verify and sign
- If we cannot quote a risk over the phone, we will refer you back to Braishfield



Benefits to You

- Saves time
 - No Acord forms needed
 - Pre-filled application sent directly to you with quote
- Flexibility
 - Quote from the road/speed dial on your cell
- Accessibility
 - You can reach an underwriter from
 - 7 a.m. to 8 p.m. ET Mondays through Fridays
 - 9 a.m. to 1 p.m. Saturdays



Demonstration

□ Call 888-845-1729





CALL FOR AN INSTANT QUOTE

888-845-1729

With just a few questions, we can provide you an Instant Quote for:

Commercial Lines Products

- · 1-4 Family Dwelling
- Apartments
- · Artisan/Trade Contractors
- · Beauty Salons and Barber Shops
- Builders Risk
- Commercial Excess/Umbrella
- Concessionaires/Vendors/Food Trucks
- · Contractor's Equipment
- · Convenience/Deli/Grocery/Liquor Stores
- · Fitness Centers
- Janitorial Services
- Land Leased to Others
- Laundromats
- · Lawn Care
- · Lessor's Risk Only
- · Liauor Liability
- · Main Street Mercantile The Office
- · Residential Condominium Unit Owners
- Restaurants
- · Specialty Educators, Trainers and Instructors (dance, music and tutoring)
- · Truckers General Liability
- · Vacant Building/Land

Professional/Nonprofit Products

- · Arts and Cultural Organizations
- Rusiness/Trade Associations
- · Charitable Organizations
- · Community Associations
- Cvber Liability
- · Employment Practices Liability
- · Houses of Worship
- Medical Providers Employment Practices
- · Miscellaneous Errors and Omissions · Nonprofit Directors and Officers Liability
- · Property Managers Professional Liability
- · Real Estate Errors and Omissions
- · Sports Organizations
- · Technology Professionals

Personal Lines Products

- · Comprehensive Personal Liability
- · Excess Comprehensive Personal Liability
- Excess Personal Umbrella
- Home Rased Rusiness
- Personal Umbrella
- Vacant Dwelling

Special Events

· Festivals and Concerts



- · Fundraisers and Sporting Events
- · Golf Outings and Hole-in-One Contests
- · Trade Shows and Conventions
- · Weddings and Parties



www.braishfield.com

For binding, endorsements and policy issuance questions, please contact us at our main office.

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What to Expect After the Call

- Copies of the quote, along with a pre-filled application and point of sale materials will be immediately emailed directly to you
- Braishfield will also receive a copy of the quote
- All bind requests should be sent to service@braishfield.com



Instant Quote Team Members





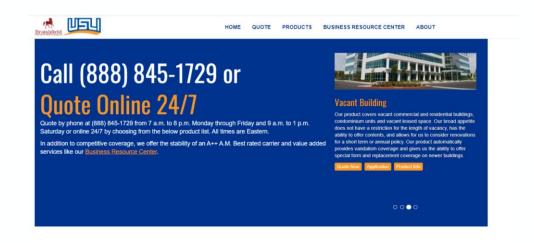
Get a Quick Quote!

- Call the Instant Quote team at USLI
- ☐ All you need to do is dial 888-845-1729
 - No Acord form needed to quote
 - Underwriters available 7 a.m.-8 p.m. Monday through Friday and 9 a.m.-1 p.m. Saturdays
- ☐ Get a quote online at www.braishfield.com





Quote online 24/7



QUOTE NOW

Most products are available for quoting 24/7 online by selecting from the below categories. Additional products may be available by phone quote. Call for more details.



Online Underwriting Resolution Through Web Chat

- □ When you are quoting online, you can web chat with one of our Instant Quote underwriters to resolve system questions or underwriting submit issues
- Our underwriters will work with you to turn the submission into a quote along with pre-filled applications and point of sale materials

Instant Quote can reduce transaction time from days to minutes!



We're all about providing great service and making you feel #1!

"Thank you so much for the "above and beyond" service that you've provided me with, appreciate it!"

"The Underwriter gave me unbelievable service and is a credit to your brand. The underwriter totally addressed my needs and was extremely sweet and friendly!"

"The new client couldn't be happier with the quick turnaround and service, and now we have a shot at all of their other properties!!!"

"The turnaround time and service was truly amazing!!!"



How to Bind a USLI Policy

- □ Binding Instructions are located on the Binding
 Instructions Page, which is attached to each quote
 - In order to request binding, who to send your bind request to at Braishfield
 - What documents to include with your Binder Request
 - Payment Options





USLI Binder Request Instructions

In order to request binding, Email to: service@braishfield.com or Fax to: 888-335-6615

The following documents must be included with your Binder Request:

- Copy of the Quote, that includes:
 - Requested Effective Date
 - Limits Requested (if applicable)
 - Optional Coverages Requested (if applicable)
 - Direct Bill Selection and Payment Options (if applicable)
- Completed and Signed Application
- Completed and Signed Terrorism Form (for Commercial Policies ONLY)
- If full payment is collected, a copy of payment check OR if using ACH (E-Check) or Credit Card, a copy of the online payment receipt.
- If using Premium Financing, a copy of the down payment check or online payment receipt AND a copy of the signed Premium Finance Agreement.

If quote is provided on a Non-Admitted basis:

Completed and Signed Diligent Effort Statement/Surplus Lines Affidavit - Forms can be found by going to the Braishfield Web Portal.

NOTE: For Special Event quotes, proof of payment is required to be sent with the Binder Request.

Payment Options

- Payment must be collected prior to submitting your binder request. Your agency is responsible for any earned premium due to lack of payment to us.
- For Payment Options, visit the payment options page at: https://www.braishfield.com
- If using Premium Financing, a copy of the signed Premium Finance Agreement should be sent with the Bind Request.
- Direct Bill If quoted on an Admitted Basis and Direct Bill is available. NOTE: If Direct Bill option is selected, DO NOT collect payment from the customer, USLI will bill the customer directly.
- Allstate Agents
 - If paying by paper check, the customer's check should be payable to Braishfield.
 - Agency Bill Policies An invoice will be supplied to you with the binder or policy. Hold payment until you
 receive our invoice.
- All Other Agents
 - If paying by paper check, the customer's check should be payable to your agency.
 - Payment should be submitted to Braishfield <u>NET</u> of commission.
 - Agency Bill Policies An invoice indicating commission amount and amount due will be supplied to you with the binder or policy. Hold payment until you receive our invoice



Questions



- ☐ Instant Phone Quote 888-845-1729
- ☐ Experience the ease of doing business



Moving Forward

- ☐ Thank you for your time
- □ Call 888-845-1729 for an Instant Quote
- Quote online at www.Braishfield.com
- Contact me for more information:

John Barfield, jbarfield@Braishfield.com

Office number: 888-335-6616

Connect with me via Linked in

linkedin.com/in/therealjohnbarfield

Visit us at www.Braishfield.com

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